



ramco

The Ramco Group



\$3B in MCap



\$1B in Revenues



14,000 Employees

Fifth largest Cement producer in India

First ERP Company in Asia

Most efficiently run spinning mill in India



Textile



Cement



Building Products



Power



Logistics



Educational Institutions



Software Products

India	Americas	Europe	Middle East	Africa	Asia	ANZ
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Chennai
Bengaluru
Mumbai
Gurgaon

USA
Canada

United Kingdom
Switzerland
Germany

UAE

South Africa

Singapore
Malaysia
Indonesia
Hongkong
China
Vietnam
Philippines
Japan

Sydney
Melbourne
Auckland

1800+ Employees
16 Nationalities
50+ Countries
24 Global Offices
50+ Customers in



Our Global Presence



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Integrated ERP Software

Unified digital platform to manage your end-to-end needs

Ramco ERP Software

With vertical flavors to address



**Product -
centric**

Manufacturing



People - centric

Staffing | Contingent
Workforce | PSA &
FMS



Asset - centric

Logistics + Aviation +
Rental

ramco

Addressing Asset Centric & People Centric Industries



Ramco's Comprehensive Solution Stack

Finance & Accounting	Real Estate Management	Project Management	Inventory & Procurement	Enterprise Asset Management	Sales & Distribution	Manufacturing	Quality Management	Guard Management	Logistics Management	SRP	HCM
General Accounting	Land Bank Management	Planning & Budgeting	Inventory Analysis & Planning	Equipment Induction & Setup	Sales Administration	Estimation	Attribute Management	Assessment	Transport Management	Proposal & Estimation	Core HR
Receivable Management	CRM	Project Definition	Warehouse Management	Preventive Maintenance	Demand Planning	Planning	Inspection & Sampling Plans	Quotation	Order & Warehouse Management	Rates & Contract Management	Employee Benefits
Payable Management	Lease Mgmt.	Project Planning & Tracking	Sourcing	Predictive Maintenance	Order Management	Work Order Management	Quality Administration	Contract Mgmt	Hub Management	Time & Attendance	Time & Attendance
Fixed Assets Management	Property Sales	Interiors Billing	Purchasing	Shutdown / Outage Mgmt.	Outbound Logistics	Scheduling	Acceptance & Rejection analysis	Site Administration	Logistics Command center	Payroll & Benefits	Payroll & Benefits
Financial Reporting	Utilities Billing	Project Closure	Inbound Logistics	Work Management	Warranty Management	Manufacturing Execution		Resource Allocation	Contracting and Billing	Expense Management	Talent Management
Global Taxation Solution	Building Maintenance		Subcontracting	Reliability & Review	Service Management			Work Reporting	Fleet Management	Billing & Revenue Management	Recruitment
Consolidation	Customer Portal		Supplier Portal	Equipment Rental Mgmt.						Contract Workforce Management	

Enterprise Add-ons

Mobility Apps		Plan & Optimize	AI/ML Platform		Event Platform	Hubs		Platforms	
Warehouse	Customer	Inventory	Discrepancy Reporting	Price Anomaly	Msg Queues	Master	Finance	Mail IT	Integration Gateway IRIS/ EDI
Route	Approve	Capacity	Parts Suggestion	Fault Reporting	Alerts	Procurement	Inventory	BOTS	Enterprise Cardiogram (ECG)
Mechanic	Employee / Manager	Transport	Auto Codification	Defaulting	Notification Actions	Production	Sales/ CRM	Workflow	Extension Tool Kit



Ramco Systems positioned in Gartner Magic Quadrant for ERP

Ranked the second highest in customer references for functional capabilities

Only APAC vendor and one among the **THREE** Global vendors

to be featured in all 4 categories of Gartner Quadrants – ERP, EAM, HCM & Financials



MNCs & Leading businesses trusting us

ramco

Why are we Unique

Our Unique Proposition

A Solution meant and built for, Manufacturing , Maintenance, Logistics, Staffing & Professional Services Providers



Flexibility to manage different types of customers and industries



Complete visibility of operations through intelligent Hubs, portals– Integrate pod and & real-time integration [across Lines of Business](#) (LOBs)



Power of One To run the complete business solution



Zero touch billing and Revenue leakages the industry grapples with



Sustained Innovation – AI, ML ,Chatbots, Blockchain, Voice and Visuals, etc.



The Industry Challenge We address



An industry largely deprived of its ingenious solution

Disconnected functions – Ubiquitous Source of inefficiencies and leakages



Oxymoronic coexistence of Unfulfilled Demand & Low Resource Utilization

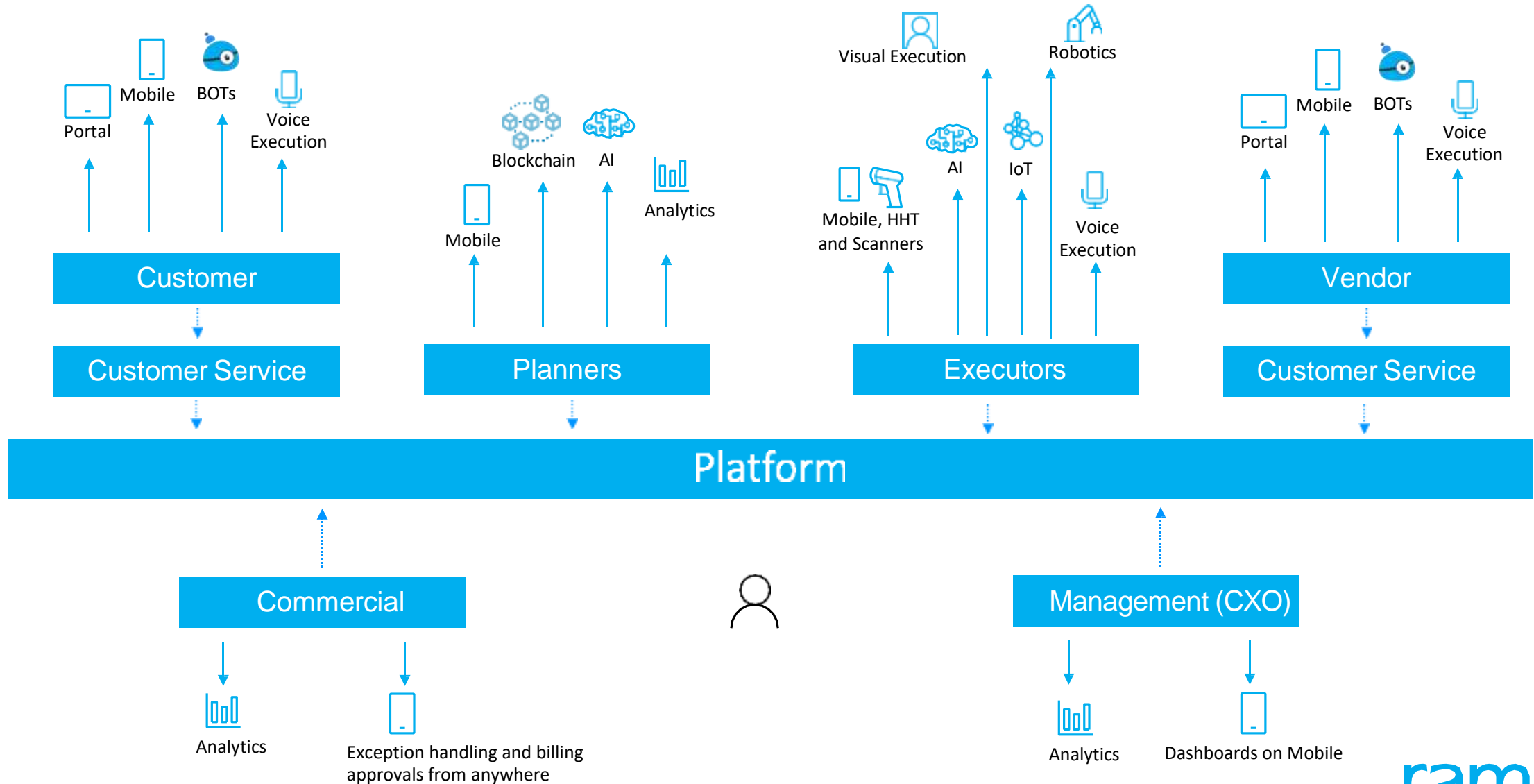


Lack of Cohesion / Unpredictability



Operational and Financial Blind spots

Future Digital state : Ramco Digital Platform



iRIS – API Management

Key Features

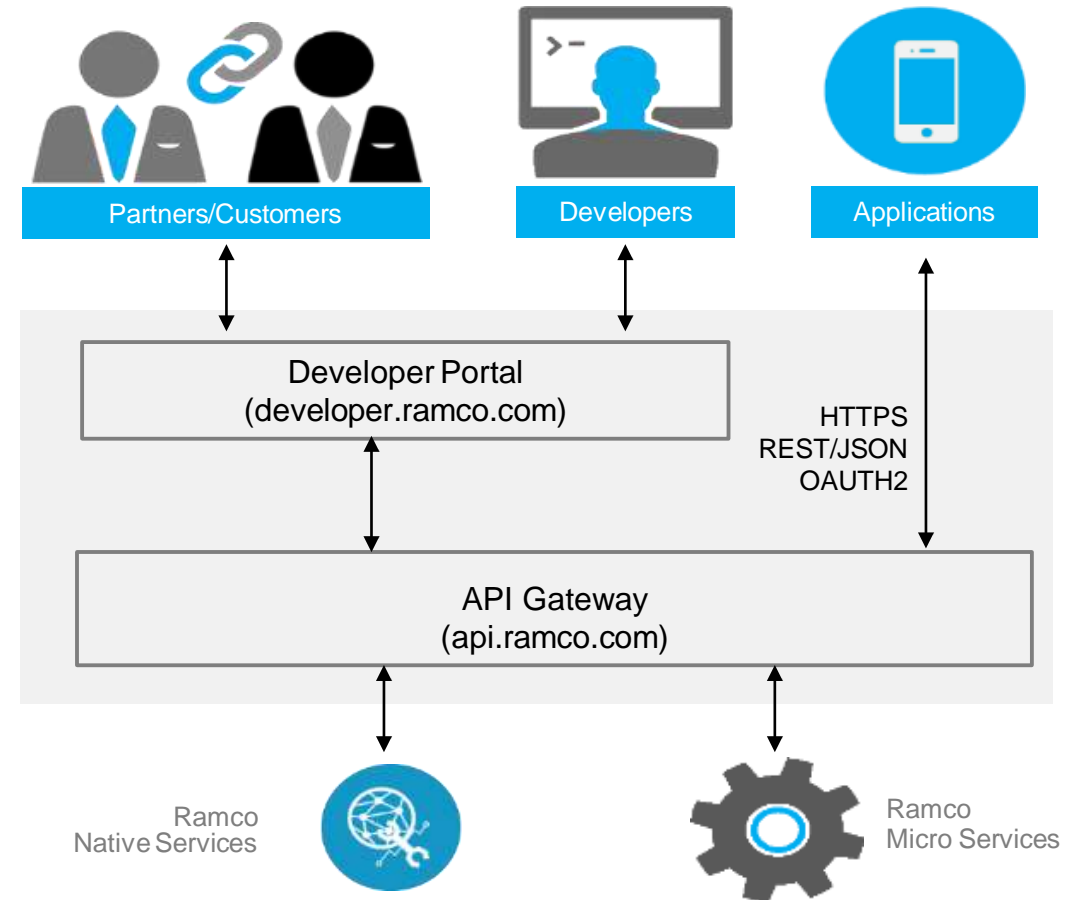
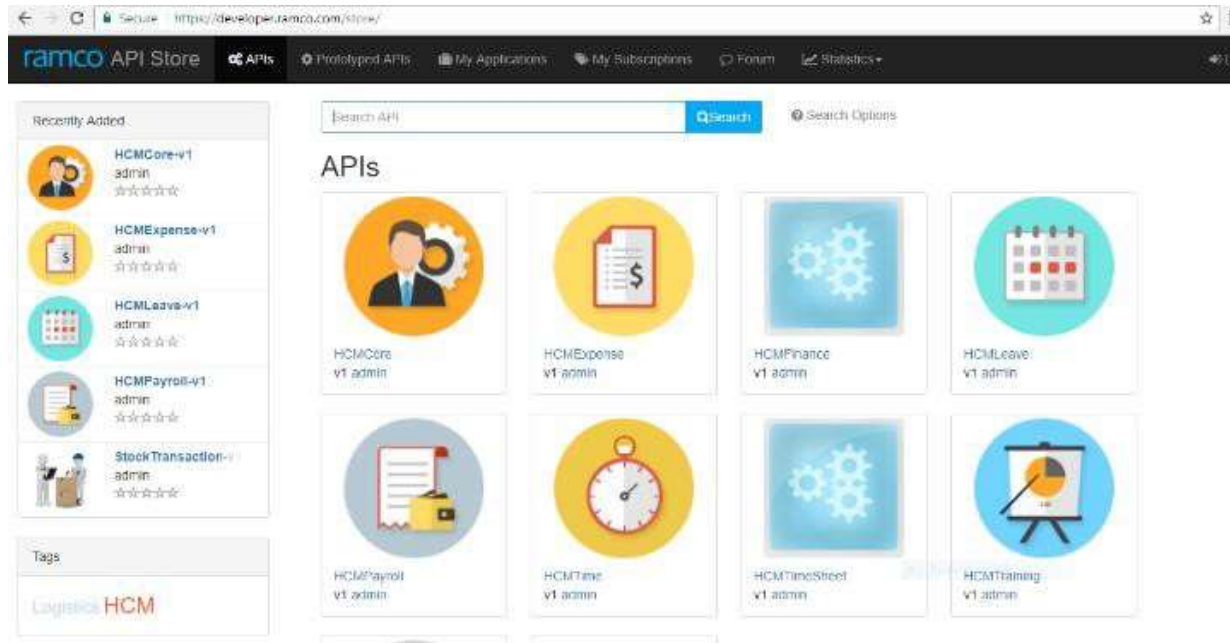
API Store
API life cycle
API discovery – Customers/Partners
Scalable
Throttling

Secure, Credentials Management

OAuth2

Online Documentation

Support for
System to System
Mobile Apps



Time to make ERP serve you

Passive
Enterprise
Application
S

to

Intelligent
Enterprise
Application
S

Key Tenets

Key Tenets of the solution

Zero UI

MAIL IT



CHAT BOT



Voice BOTS



Calender



No Login | Mail, Chat, Inquire & Act from anywhere | Hands free data entry

Frictionless Experience

Unified HUBS



Anywhere on Mobile



Tagging & Retrieval



Facial recognition



Lean, Efficient & Contextual application | Automation framework | Connected Ecosystem

AI/ML

Smart Data defaults



Optimal Recommendation



Anomaly Detection



Prediction, Audits & Alerts



Cost & Resource Saving | Preventing Errors | Organize Data & Forecast for future

Alerts, Notifications & Actions (ANA)

Notification in Mobile App



In-line Action & Inbox monitor



Seamless Workflow



Time based alerts for exceptions



Pre-emptive , Real time Alerts in App| Workflow guided Action

Analytics/Self Service Reporting

Multi Dimensional Fin analysis



Dynamic reporting



In Built Dashboards



Enterprise Cardiogram



Financial Dimensions| Embedded Analytics | Business Insights | Revealing blockages

What if you could complete all
your transactions in a structured
manner from your email or chat
window?

ramco

Personalization Engine



**Alice
Aniston**

**Quad
Grande,
Non-Fat,
Extra Hot
Caramel
Macchiato**

Jane Foster

**Triple,
Venti, Half
Sweet,
Non-Fat,
Caramel
Macchiato**

**Mark
Walberg**

**Grande,
Iced, Sugar-
Free, Vanilla
Latte With
Soy milk**

Outlook Actionable Messages



CHIARAMCO
Mon 13-01-2020 09:19
Vinita Ramani

Book Timesheet for 24 Apr 2020 - Message (HTML)

File Message Help Tell me what you want to do

Mark Unread Find Zoom New Issue Add to Issue Related Issues Show issues

Book Timesheet for 24 Apr 2020



RAMCOCHIA
To: Goutham Bende

Reply Reply All Forward

Fri 24 04 2020 19:03

LinksWithin

Get more add-ins

Project	Activity	Task	Hours
Services Resource Planning-2020-21	O-General Meeting	Functional Meeting [MAGNA-FUNCMEET]	<input type="text" value="0"/>
Services Resource Planning-2020-21	I-Internal Training Participation	Training / Knowledge Sharing from Training Dep [MAGNA-INTERNAL-TRG]	<input type="text" value="0"/>
Services Resource Planning-2020-21	O-Knowledge Update	Knowledge Updation within team [MAGNA-KU]	<input type="text" value="0"/>
Services Resource Planning-2020-21	M-Packaging / Shipment	Magna Deliverables movement [MA-PACKSHIP]	<input type="text" value="0"/>

If the card doesn't appear, Check in O365 Web mail.

Type here to search

10:34 16-06-2020



Alert Notification & Actions

Event based Notifications..

 Immediate Actioning

 Zero paperwork

 Better Visibility

 Avoid Revenue Leakage

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Frictionless IT enablement brings Agility



SUPPLIER BALANCE - ALPHA BAKING - Message (HTML)

FILE MESSAGE INSERT OPTIONS FORMAT TEXT REVIEW

Calibri (Box) 11 A A

Clipboard Basic text Names Include Tags Zoom

To: Coe-Ramco

Subject: SUPPLIER BALANCE - ALPHA BAKING

You forwarded this message on 2/15/2016 6:09 PM.

From: ERPUSER <coe-ramco@ramco.com>
 To: Rupesh Lahane
 Cc:
 Subject: RE: Supplier Balance - ALPHA BAKING

Supplier Balance Details for ALPHA BAKING

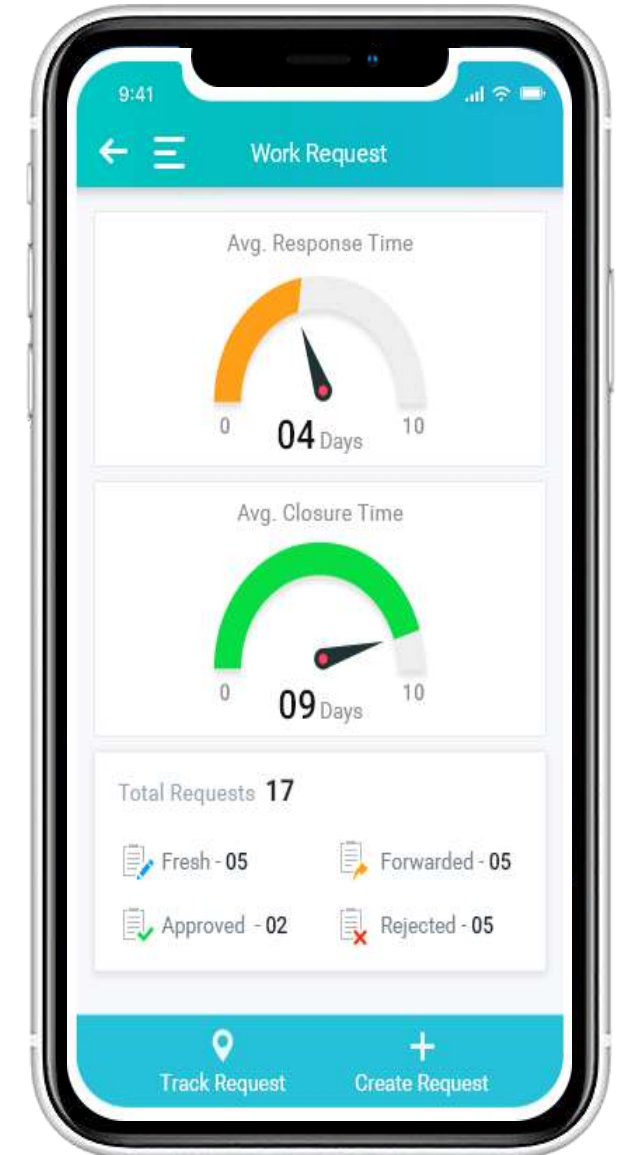
The Total outstanding as per our records are 48698.00 EUR, 35711.00 NZD, 281408.00 USD

Doc. No.	Date(mm/dd/yyyy)	Doc. Amount	Outstanding Amount	Supplier Doc. No.	Currency
SDINEXP0367	02/11/2016	30589.00	29589.00	AccInv\1	USD
SDINEXP0368	02/11/2016	300589.00	280589.00	AccInv\2	USD
SDINEXP0369	02/15/2016	12987.00	12987.00	AccInv\3	EUR
SDINEXP0370	02/15/2016	35711.00	35711.00	AccInv\5	EUR
SDINEXP0371	02/15/2014	35711.00	35711.00	AccInv\5	NZD
SDINITM0430	01/30/2015	1230.00	1230.00	AccInv\7	USD
SNOTE00082	02/15/2016	30000.00	-30000.00	AccNote\1	USD

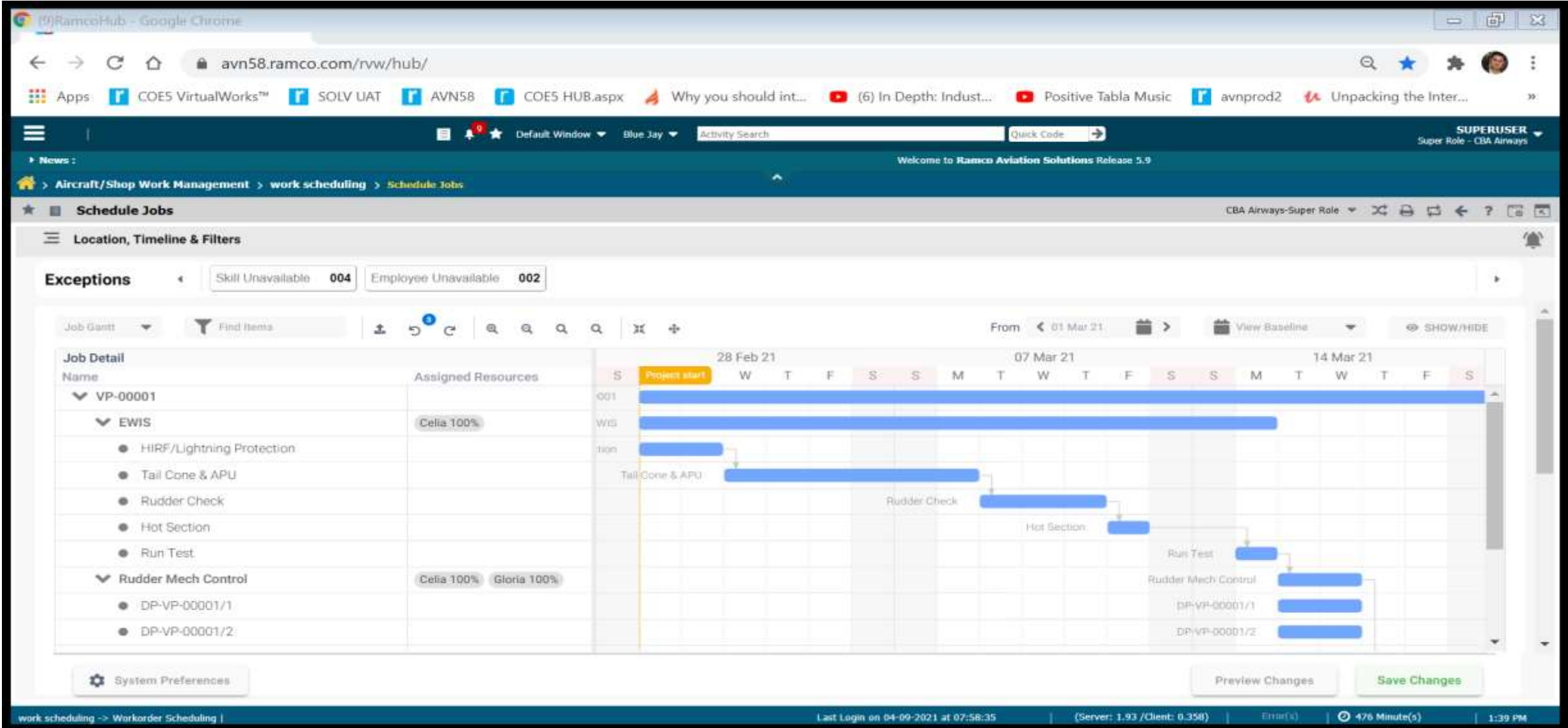
This is an Automated eMail. Please do not reply to it.

Powered By Ramco Mail It

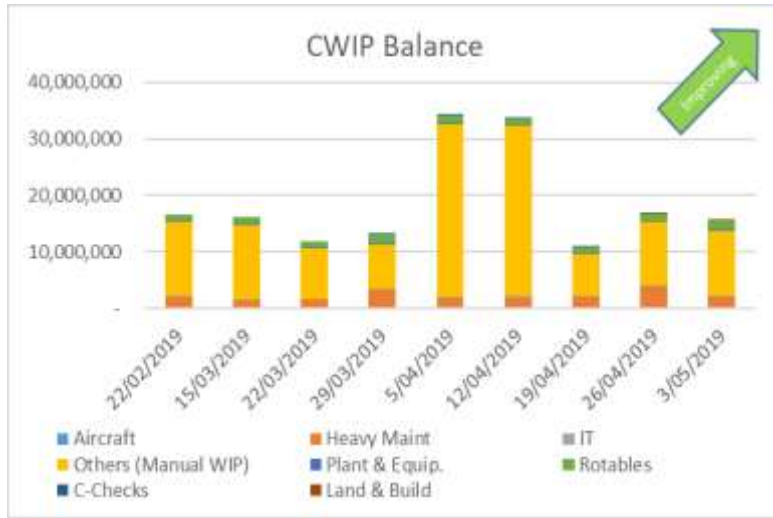
Intuitive UI & UX for users... and admins as well



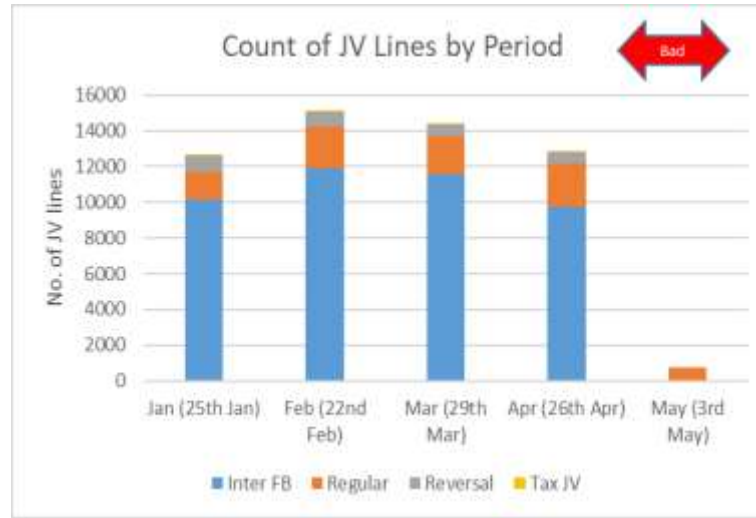
Gantt Charts



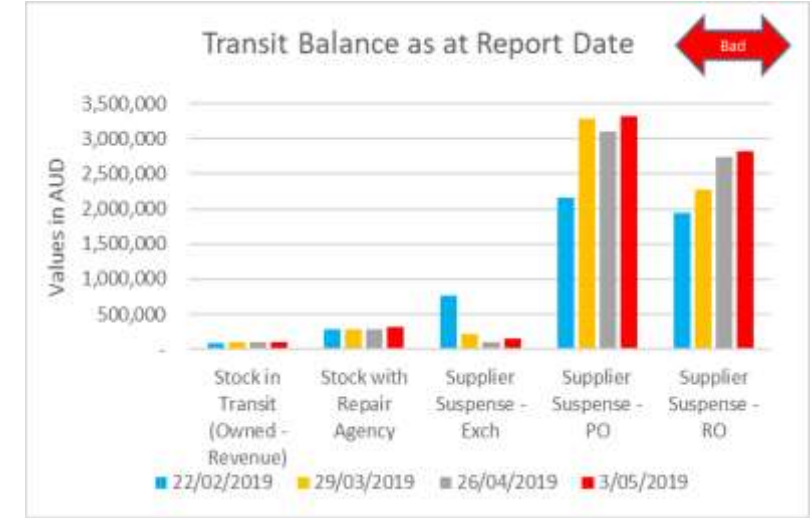
Operational Metrics - Finance



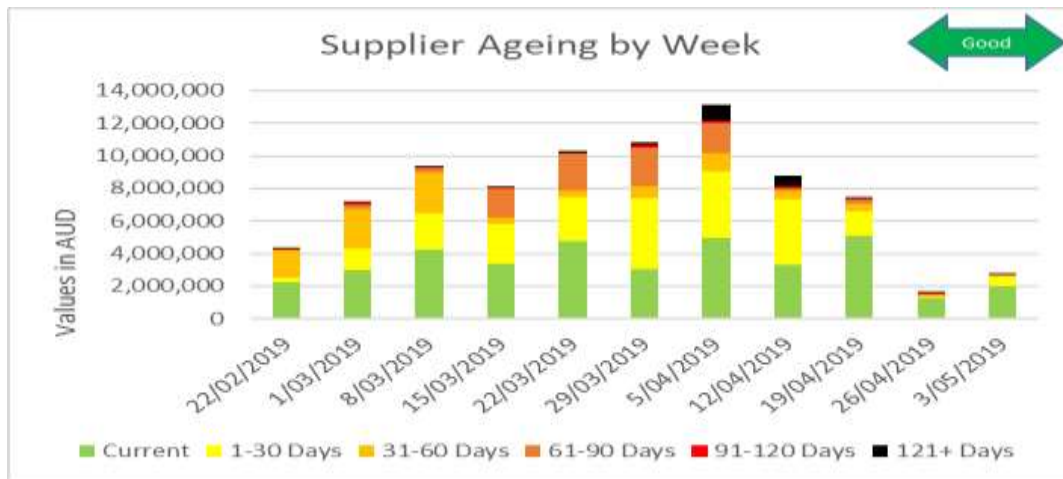
Aim: to reduce the Manual WIP balance posted against Exp. Inv and JV



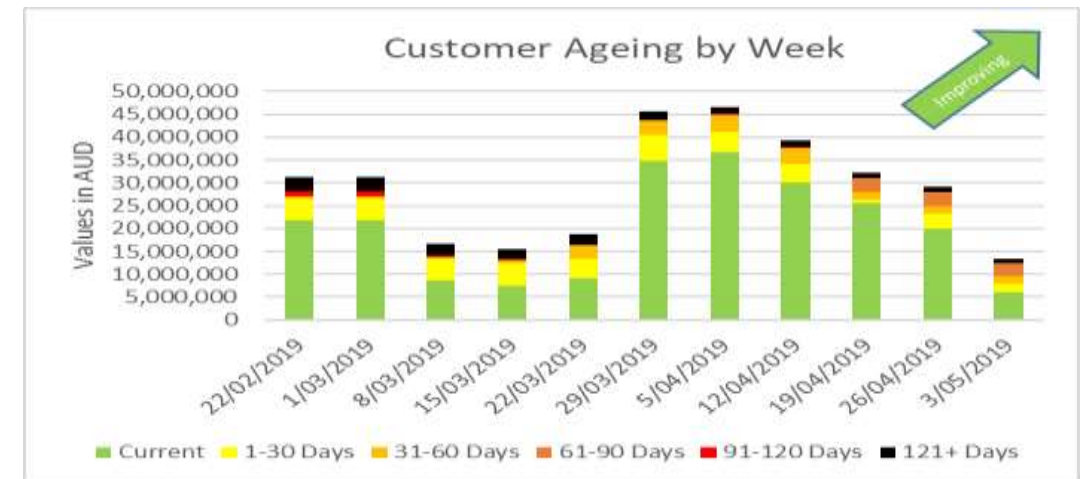
Aim: to minimize the number of journal lines



Actual balances against their target values



Aim: to maximize current and minimize aged creditors



Aim: to minimize overdue customer invoices

Thank You

contact@ramco.com

www.ramco.com

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